

Questions to Ask before Starting a Partnership

1. What will the costs of the partnership be to you and your office?
2. What value will partnering add?
 - a. New resources?
 - b. Opportunity to help educate students?
3. What preparations will you need to make?
 - a. Are your priorities articulated?
 - b. Can you communicate well with your partner?
4. Do your needs and your partner's assets complement each other?
 - a. Their needs and your assets?
 - b. What role do you and your staff play in designing partnership activities?
5. Have you examined potential conflicts between you and your partner?
 - a. Issues with the academic calendar?
 - b. Can your partner accept and work within your constraints?

Adapted from: Royer, K. *Strengthening Collaboration Between Higher Education and Communities*. Indianapolis: Indiana Campus Compact, 2000, p. 12.